Click

Friday night 5/9/41

Dear Allan,

Here are the labels, as per our conversation. You will note that they are 100% as per description.

I think you'll have no trouble knowing which is which. However, to be sure:

The 2-color job is for US business;

The one numbered in the upper left-hand corner "4" is the German label;

The other, numbered "7" is the imitation of the German label used by the Schering Corp. subsidiary, Delsh.

Note the little strip used to seal the box, and how much resemblance there is. This strip is not at all like any used on domestic products. This strip, too, as you may remember, has been used by Schering A.G. for years.

Consumers ordinarily would never notice the difference between the German and Delsh label, and would believe they are still using the German product.

If there is any question, I'll be at home in the morning until 10 or 10:15 your time. Then I'll leave for at least the rest of the morning.

Under no circumstances is the source of those labels to be revealed, except, of course, to Bob (tell him hello). They are not to be removed from the paper to which they are attached, and no writing from the paper can be reproduced. However, you may be interested in the reverse side of one of the papers.

Also, as soon as possible, and I'd appreciate it if you can do this sunnnnnn hrn Saturday (tomorrow), return them in a plain envelope, special delivery, to the person from whom I got them.

By the way, if you don't use the photo we took of the older bottles, please send me a print of it so I can turn it over to the IF boys.

I have one or two other things I'm going to try and write you about tomorrow.

Harold